

Capital Region Youth Tennis Foundation Board of Directors

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Meg P. MacClarence
John J. Nigro
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Anne Trimble
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Secretary: Daniel M. Sleasman
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Gabrielle LaMountain, Healthy Living Director & Grant Manager
Domingo Montes, Program Director
Maxine Brisport, Education Director
Mia Ertas, Director of Marketing
Cindy Lyons, Director of Community Relations

Donations & Support

\$2,500+

Albany Community Development Block Grant
Janet Billian
The Community Foundation for the Greater Capital Region's: Capital City Fund
The Community Foundation for the Greater Capital Region's: John J. Nigro Donor Advised Fund
Educational Foundation of America
George Hambrecht
Carole Hoffman
Hoffman Car Wash & Jiffy Lube
John D. Picotte Family Foundation
Junior Tennis Foundation
Morse Hill Foundation
MVP Healthcare
Dusty & Tom Putnam
Review Foundation
Ronald McDonald House Charities of the Capital Region
Schenectady County Tennis Association
The Schenectady Foundation
Barry Segal
Cynthia & Herb Shultz
Stewart's Foundation
USTA
USTA / Eastern Section
USTA Foundation

\$500-\$2,499

Albany Tennis Club
Mary Ann & John Allen
AYCO Gives – Capital District
Blue Ribbon Restaurant of Schenectady
Bosman & Associates

Dr. Andrew Casano
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The Community Foundation for the Greater Capital Region's:

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Copeland Coating Co.
CS Arch
Jessica & Michael Dailey
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EA Barvoets Fund
Kenneth Ellis
Fenimore Asset Management
Wendy & John Fox
GE Foundation
Luba & David Goldin
Golub Family Foundation, Inc.
Wallace Graham
The Hogarty Family Foundation
Hortense & Joseph Mintzer Trust / Dale & Craig Raisig
HVAC Associates
Prerana Katti & Nithin Raikar
Keeler Motor Car Co.
Jennifer & William Kenneally
Melissa & Robert Kind
Maureen & Bob Klein
Mary Jean & William Krackeler
Loomis & Co., Inc.
Robin Love & David Pollitzer
Cindy & Christopher Lyons
Meg & Tom MacClarence
The Malicki Group
Jean & Peter Maloy
Marino's Pizza
Amber & Gerard Marino
Morris Massry
Mazzone Management Group
Cynde & Kevin McCoy
Lee McElroy
Tom Meaney
Mohawk Fine Papers
NBT Bank
NYSID
Colleen & Timothy O'Hara
Omni Management Group
The Pilates Principle
June Pollak-Wallace
Leslie & Eric Roccario
Barbara & Bob Schmitz
Anna & Christopher Shultz
Kate & Charlie Shultz
Simmons Machine Tool Corp.
Lila Touhey
Anne Trimble
Thomas Tyrell
Michele Williams
WSB Family Foundation

\$1-\$499

Yvonne & Thomas Ablan
Jane & Wallace Altes
Amazon Smile
Christine & Thomas Amell
Anchor Agency
George Arakelian
Mary Lou Aurelia
Phoebe & Matthew Bender
Susan & Dick Brainard
Dorice & David Brickman
Meg & Joe Buccini
Charles Buchanan
Capital District YMCA
Bonadio & Co., LLP
Andrea Carrillo
Jeff Christiana/Berkshire Hathaway
Cindy Chu
Clear Channel Broadcast
(Christmas Wish Campaign)
Comfortex Window Fashions

The Community Foundation for the Greater Capital Region's:

Hershey Family Fund
Randolph Collins
Jane & Thomas Conole
Cooper, Erving & Savage
Cynthia & Bill Cromie
Jill Crozier
Maureen & James Crucetti
Joseph Culella
Suzanne & Robert Daly
Carole & Wayne Diesel
Marianne & Joseph Donovan
Carolyn & Christopher Drake
Mary Kirk & Jeffrey Durgie
Gabriele & Larry Eleby
Mia & Bugra Ertas
Joanne & Michael Esposito
Malka & Eitan Evan
Diane Fenton
Lisa N. & John J. Ferguson
Andrea & Philip Fields
Mary Frances Fitzgerald
Five Guys Burgers & Fries
Guilderland
Maureen Flynn
James Fowler
Katharine Frank & Brian Coyne
Anne Furman
Katie Genovese
Cynthia & Michael Glynn
Goldman, Sachs & Co Matching
Gift Program
Gordon Graham Tennis, LLC
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Katherine & John Greenthal
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Marian & Willie Hammett
Sherley & Roger Hannay
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Maryanne & John Harper
Linda & Bob Harrison
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Barbara Healy
Higgins Family Foundation
Dean & Pamela Higgins
Mark Hinkley
Carrie Hoffman
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Sally & Ted Jennings
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Hugh Johnson / NYBDC Charitable Foundation
Karen Brown Johnson
Jonathan Jones
Jay Kearns
Key Bank Foundation
Abbie Kiley
Scott Knapp
Mary & John Krueger
Laura & Kevin Kuhne
Carol & Philip Labatte
Gabrielle LaMountain
Melinda Leyden
Lisben Charitable Foundation
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Victoria & Donald McGoldrick
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Wendy Meola
Robert Miller
Moran-Regan Fund
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Nancy Neuman
Monica & Gregory Oberting

Keira O'Brien
Michael O'Connor
Nancy & James O'Connor
Kathy & Harry Odabashian
Donna & Michael O'Higgins
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Beth & Lawrence Ostwald
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Colleen & Tom Schmitz
Katherine Sheehan
Anne R. Shultz
Simmons Computing Service, Inc.
Marianne & Daniel Sleasman
Sarah & Frank Slingerland
Irwin Smith III
Michele Susko & Fardin Sanai
Ed Swyer
Judith & Christopher Tate
Sandra & William Tatem
Tau Epsilon Phi (RPI)
TCBY Guilderland
Anne & Dom Testo
Randolph Treece
Jeannie & Jim Tuttle
Sue & Robert Ungerer
Kay Valentino
Eric Washburn
Jennifer Whalen
Susan & Steven Wold
Shallesh & Yaminii Vadav
Dorthea Zuchniewicz

Fore Love & Money

Gold Sponsor (\$10,000)
Nigro Companies

Silver Sponsors (\$5,000)
Albany Medical Center
Carl E. Touhey Foundation
Tri-City Rentals / Masyry Realty Partners

Bronze Sponsors (\$3,000)
Albany Valve & Fitting Company
Berkshire Bank
Capital Bank
Fenimore Asset Management
First Niagara Bank
Key Bank
Krackeler Scientific
M&T Bank
Pioneer Savings Bank
PricewaterhouseCoopers LLP
Rosetti Properties
Stuyvesant Plaza
Times Union
University at Albany Foundation
Whiteman Osterman & Hanna LLP

Denise McCoy Legacy Award
Kathleen & Kevin Bette
Committee to ReElect County Executive Jimino
Fenimore Asset Management
Jane & Neil Golub
Robin Love & David Pollitzer
Marlene & Edward Lucas
Cynde & Kevin McCoy
Eleanor McCoy
Kathleen & Harry Odabashian
Barbara & Bob Schmitz
Cynthia & Herb Shultz
Anne Trimble
Sue & Robert Ungerer

Memorial & Honorary Gifts

In Memory of Norman Brickman
Ellen Brickman
In Memory of Sandy Cohen
Lynn & George Chelius
Gene Mesh
Cynthia & Herb Shultz
In Memory of Joanne Dayton
Debbie Steiner
In Memory of Ron Kohn
Manuel Alguero
Shirley & Richard Arensberg
Mary Eileen Barret
Sheryl & Steven Baum
Michael Bertram
Margaret Callahan
Esther Cussen
Michael C. DeRossi
Gail & Anthony DeTommasi
Kerry & Christopher Dunne
Gabriele & Larry Eleby
Carol Furman
Cynthia & Michael Glynn
Karol Gordon
Donna & Glenn Humphreys
Cynthia & Robert Kelly
Pauline & Mike Klarsfeld
Linda & Howard Koff
Nancy Kohn
Hillary & Richard Lubin
William Lubin
Bruce McBride
Dennis McGuire
Terry & Ivor Moskowitz
David Motta
Marlene & Howard Pressman
Diana Rosen & George Puzio
Larry Rosen
Anne & Harry Rosenfeld
Mary & Howard Shapiro
Robert Sinacore
Thomas Spagnoletti
Terry B. Strong
Ilene & Jerome Sykes
Randolph Treece
Lorraine & Thomas Urbano
William Vrooman
Anthony C. Walsh
Beth & David Wasserzug
Diana Westbrook & Robert Cartmell

In Kind Service & Donations
Yvonne & Thomas Ablan
Albany High Tennis Club
Albany Tennis Club



785 Washington Avenue | Albany, NY 12206
518-438-2039 | 15love.org



Alternative Property Management
Athleta
Kathryn Bamberger
Joyce Baum
Larry Blakenberger
Body Work Professionals
Karol Gordon
Donna & Glenn Humphreys
Cynthia & Robert Kelly
Pauline & Mike Klarsfeld
Linda & Howard Koff
Nancy Kohn
Hillary & Richard Lubin
William Lubin
Bruce McBride
Dennis McGuire
Terry & Ivor Moskowitz
David Motta
Marlene & Howard Pressman
Diana Rosen & George Puzio
Larry Rosen
Anne & Harry Rosenfeld
Mary & Howard Shapiro
Robert Sinacore
Thomas Spagnoletti
Terry B. Strong
Ilene & Jerome Sykes
Randolph Treece
Lorraine & Thomas Urbano
William Vrooman
Anthony C. Walsh
Beth & David Wasserzug
Diana Westbrook & Robert Cartmell

Key Private Bank
Sue King
George Koh
Mary Jean Krackeler
LaSerre Restaurant
Dave Lavoie
Deborah Lee
Min-Ho Lee
John Lewis
Jaime Margelot
Amber & Gerard Marino
Jimmy Mason
Janna Mendonca
Mirror Lake Inn
Mohawk Fine Papers, Inc.
Museum of Natural History
Newton Wine & Spirits
John Nigro
Anne de Noronha
Eduardo Ocampo
Patrice Ohouo
John Olmstead
Pet Spas & Suites
The Pilates Principle
Lisa N. Ferguson
Flight Trampoline Park
Laurie Frezza
Gracie's
Grappa '72 Restaurant
Fatima Green
Sonji Greenaway
Cathy Griffen
Ronald Guilz
Habana Premium Cigar Shoppe
Hoffman Car Wash & Jiffy Lube
Susan Hua
Nuhar Jaleel
Jean Paul Spa & Hair Salon
Sharon Smith
Spare Time Bowling
Chef Dan Spitz
Sportime Schenectady

Jennifer & Brian Somerville
Stanley Steemer
Susan & Jonathan Stevens
Stewart's Shops
Jingru Sun
TCBY Guilderland
Tri-City Rentals / Masyry Realty Partners
Anne Trimble
USTA
Williams Center Plastic Surgery
Specialists
Barbara & Stanley Yake

Volunteers
15-LOVE Excellence Team
Yvonne Ablan
ABLE (Albany Business Leaders Emerging / Univ. at Albany)
Albany Tennis Club
Andrew Ashby
Todd Benton
Maureen Brock
Andrea Carrillo
Ian Castle
Dave Ceniza
Chef Dan Spitz
Jane Conole
Cornell Cooperative Extension / Sue Pezzola & Sean Taylor
Bill Cromie
Maiya Dargon
Ricky Dartawan
Sarah David
Delaware Community School PTA
Alexandre Demoly
Gail Donovan
Eat Smart NY / Tamara Glaser & Kelsey Heck
Mia Ertas

James Fowler
Jonathan Frutschy
Katie Genovese
Henry Golden
Allie Hannafin
Jeffrey Hartt
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Clinton Mathai
Eleanor McCoy
Katherine McCoy
Max McGeown
Betsi McGoldrick
Sara Merrill
Peter Mesh
Sameer Modasra
Jim Neal
Tom O'Brien
Stephen Orr
Rachel Prosper
Dale Raisig
Mackenzie Robinson
Pat Roche
RPI Women's & Men's Tennis Teams
Fardin Sanai
Allyson Shea
Cynthia Shultz
Billie Jo Smith
Siena College ACE Office

Siena College Women's & Men's Tennis Teams
Skidmore College Men's Tennis Team
Elinor Smith
Sportime Schenectady
Shachi Sviatza
University at Albany Women's Tennis Team
Eric Washburn
Emily Williams
Mary Austin Williams
Xiaohung Zue

We make every effort to ensure the accuracy of our annual report. Please feel free to contact us with any discrepancies. Thank you.



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2016 annual report





FROM THE board president

Dear Friends and Supporters of 15-LOVE:

In reflecting upon the past year, we are again very grateful for all that has been accomplished and for the valuable support that has been provided by so many. Our 27th year continued the legacy Arthur Ashe began with us in 1990 of “teaching the game of life” through tennis and education. Our mission has not changed over these years, while our program has expanded.

The well-known historian David McCullough stated in a speech given at Hillsdale College in 2005 that “good things in life are not handed to us in perfect condition, all ready to run smoothly in perpetuity, instead lives need to be attended to and improved and made to work better.” So it is with the hundreds of lives we become connected with through 15-LOVE each year. We have the opportunity and the privilege to make a positive difference in many lives. We often witness noticeable improvements in kids’ self-esteem and life direction.

We cannot guarantee success, nor can we control outcomes, but we strive to influence attitudes and behaviors. We regularly hear stories about how our 15-LOVE kids conduct themselves during matches on the tennis courts. These stories are overwhelmingly positive. How you play the game of tennis, we find, is correlated to how you live your life. The lessons that are instilled in our participants of fair play and good sportsmanship are demonstrated regularly both on and off the courts.

MISSION STATEMENT

“To reach out in a loving, caring way to the youth of the Capital Region, using tennis as the medium, especially those in the inner cities.” Within that overall mission, the following seven operating themes are emphasized:

1. Stress education
2. Promote good health (emotional and physical)
3. Instill positive values
4. Foster multi-cultural relationships
5. Support family preservation
6. Advocate good sportsmanship
7. Encourage community service

Every life is a work in progress. We want every kid to become aware of their own inherent value and worth. With this awareness comes the opportunity for each child to unwrap their own potential. The instructors are the positive role models that our participants learn from and then emulate. Most of our instructors are themselves products of the 15-LOVE program, having learned from other instructors before them. This formula of discovery and cultivation has been working now for 27 years!

We thank you all for helping us fulfill our important mission and make a positive difference in many lives. Without your support none of this would happen. Credit goes to our talented staff, headed by our gifted executive director Amber Marino, who are on the front lines making certain that life’s lessons are learned and then lived.

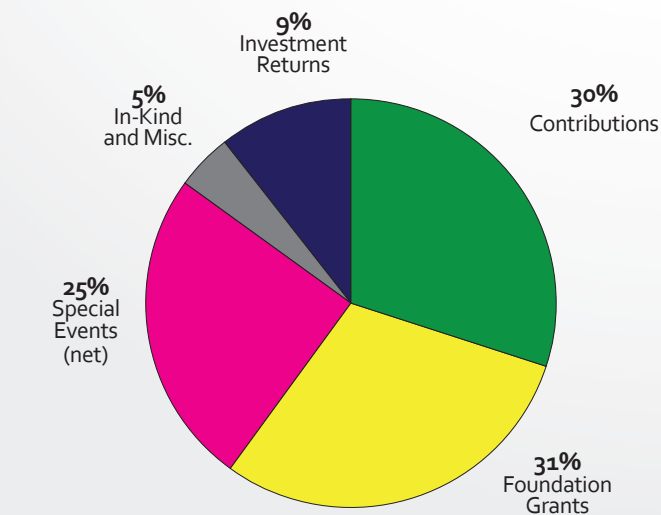
God Bless.

Herb Shultz
President

STATEMENT OF FINANCIAL POSITION DECEMBER 2016

Assets	
Cash	\$172,292
Investments	\$493,968
Receivables	\$2,000
Prepaid Expenses	\$9,648
Current Assets	\$677,908
Net Property and Equipment	\$336,564
Total Assets	\$1,014,472
Liabilities and Net Assets	
Liabilities	\$15,165
Net Assets	\$999,307
Total Liabilities and Net Assets	\$1,014,472

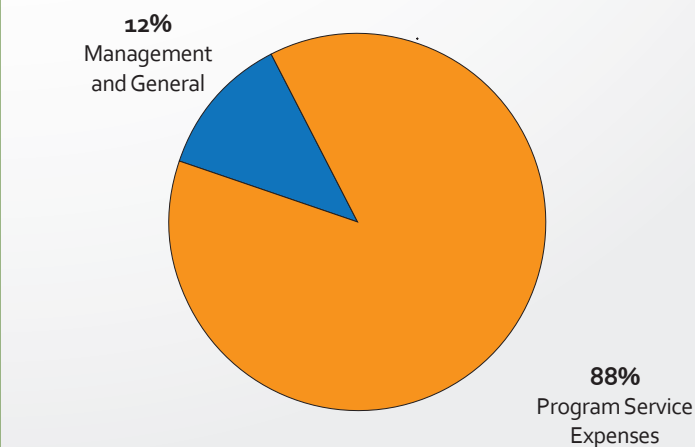
WHERE FUNDS COME FROM



STATEMENT OF ACTIVITIES 2016

Revenues	
Contributions	\$133,100
Foundation Grants	\$126,092
Special Events (net)	\$104,844
In-Kind and Miscellaneous	\$18,236
Investment Returns	\$44,178
Total Revenues	\$426,450
Expenses	
Program Service Expenses	\$331,112
Management and General	\$45,432
Total Expenses	\$376,544
Change in Net Assets	\$49,906
Net Assets	
December 31, 2015	\$949,401
December 31, 2016	\$999,307

HOW FUNDS WERE SPENT



FROM THE executive director

Dear Friends:

2016 was a year of transitions and collaborations that made 15-LOVE a stronger organization. In December of 2015, we hired Gabrielle LaMountain to work with us full time. For months, it was just the two of us in the office. I must admit that Brie didn’t just “get by,” she found ways to make the organization stronger. In March of 2016, Cindy Lyons joined our team part-time and went right to work on our Fore, Love & Money Event. She jumped right in and was amazing, making it the most successful event we’ve ever held! In June, Mia Ertas joined our team part-time to help us with all the details – she is an amazing photographer, finds great things for our social media, and print flyers and publications. She has made things so much better than I ever dreamed they could be. Of course, Domingo Montes is still here as our Program Director, working with the kids, setting up programs, and making sure things run smoothly outside the office. I first met Domingo as a teenager when he was in the program and I was an instructor. He has developed into one of the area’s best tennis teaching professional with a passion for 15-LOVE and our kids that is unmatched. The best part about this staff we now have is that the chemistry is so strong, yet we are all so different. We all respect each other’s talents, and no job is “above” anyone. We chip in and make things happen. For years I told people that I scrubbed the toilet here, and sometimes I still do, but now we all chip in – without being asked – and that is just wonderful. I don’t think the size of our workplace qualifies us for any workplace awards, but it’s certainly the best place I’ve ever worked. There has never been a day that I haven’t wanted to come to work. Not many people get to say that.

Besides our internal staffing transitions, we were asked by the USTA Foundation to pilot a new STEM Program designed for middle school students. While that training in February was exciting, we had no idea how much it would affect our programming in a positive way. We ran a STEM camp for our kids during the April school break week, and transitioned our summer off-courts for our older kids (ages 11 – 18) to STEM programming. The response was overwhelmingly positive. The wonderful part about the USTA Foundation’s program is that it includes life lessons interwoven in the STEM programming, and relates some of the lessons to tennis (learning about spin and what tennis balls are made of, etc...).

We had a Siena Summer Service Scholar, Max, who had an interest in STEM and created a great program in our office for younger kids as well. All of that, coupled with connections of our new staff member, Mia, led to a partnership with SUNY Polytechnic Institute around our STEM programming, and it has truly transformed what we are able to provide our students. We already had strong literacy programs, so adding the STEM has made our educational offerings even more well-rounded.

In the Fall, I got a phone call out of the blue from Ellen Brickman. She wanted to make a donation in memory of her father, Norman Brickman, who had been a lover of tennis, avid player and supporter of 15-LOVE. Ellen brought her mother, Dorice, in to see what we do here, which was so special. As we spoke, Ellen decided to do something that would directly affect our Excellence Team players in perpetuity, so she made a generous donation to our endowment that would allow the interest to provide our Team Tennis players with a team shirt – something they have always wanted! 2017 will be their first year with Excellence shirts. They are thrilled and I was just so touched that Ellen thought of us to help honor her father.

I am looking forward to what the future will bring for 15-LOVE! We have such a strong and caring Board of Directors who truly are an important reason for the success of our program. Our friends, volunteers and supporters make everything we do possible, and always make it a little better. We have passionate volunteers who send emails about ideas they have for the program, and I just couldn’t be happier when I get an email like that – not only for the help with new ideas, but because they care enough to be thinking about what us when they aren’t here. I just can’t thank you all enough for making 15-LOVE an organization that does whatever we can to help the children and families we serve, and is always working to improve. What an honor it is for me to serve this organization and our families.

With great appreciation,

Amber Marino
Executive Director

Partners & Sites by County

ALBANY

Albany School of Humanities, Albany VI, Arbor Hill Community Center, Arbor Hill Community School, Arbor Hill Park, Blessed Sacrament School, Brighter Choice Charter School for Boys, Brighter Choice Charter School for Girls, Catholic Charities, Delaware Ave. Boys’ & Girls’ Club, Delaware Community School, Eagle Point Elementary School, Fairwood Apartments Tennis Facility, Giffen Elementary School, Henry Johnson Charter School, Hoffman Park, Hoffman Teen Center, Israel AME, Krank Park, Lincoln Park, Montessori Magnet School, New Scotland Elementary School, North Albany YMCA, Parsons Child & Family Center, Pine Hills Elementary School, Police Athletic League, Schuyler Achievement Academy, Sheridan Prep School, St. Catherine’s Institute, Trinity Institute, and Westland Hills Park

SCHENECTADY

Central Park, Central Park Magnet School, Craig Street Boys’ & Girls’ Club, Hillhurst Park, Jerry Burrell Park, Keane Elementary School, Martin Luther King Elementary School, Michigan Avenue Courts, Mt. Pleasant Boys’ & Girls’ Club, Pleasant Valley Elementary School, Quackenbush Park, Rotterdam Boys’ & Girls’ Club, Sportime, Steinmetz Park, VanCorlaer Elementary School, Wildwood, Woodlawn Park, and Zoller Elementary School

RENSSELAER

Carroll Hill Elementary School, Frear Park, Hope 7, Prospect Park, Public School #2 (Troy), Public School #18 (Troy), Rensselaer Boys’ & Girls’ Club, Riverfront Park, and Troy Boys’ & Girls’ Club

